

HVM PROPERTIES

**COMPANY PROFILE** 



#### INTRODUCTION TO HVM PROPERTIES

HVM Properties is a leading real estate company in Dubai, UAE. We are a subsidiary of HVM Group, a successful and well-established company with interest in real estate, oil & gas, fashion, and charity. HVM Group was founded in the UK in 1950

We are committed to providing our clients with the highest quality properties and services. our team of experienced professionals has a proven track record of success in developing and delivering award-winning projects



### MESSAGE FROM THE CEO

At HVM Properties, our foundation is built on a vision, strong ethics, and core values that set us apart in delivering exceptional real estate services and offering a premium selection of properties. Our mission is to provide top-tier real estate investment services in Dubai, its surrounding regions, and globally.

With a dedicated sales and advisory team of over 50 highly qualified professionals, HVM Properties stands out as the premier choice for investors based in the Middle East. Our commitment to values and ethics ensures that we offer unparalleled service to buyers, sellers, property investors, and renters alike. We have specialized teams focused on delivering the best service in the real estate sector.

Additionally, we collaborate with property developers to effectively market their projects to our extensive network of investors in Dubai, the surrounding regions, and worldwide. As your premier partner in the UAE real estate market, we are committed to keeping you well-informed, enabling you to make sound investment decisions. Our goal is to ensure your success and growth alongside us.

Thank you for choosing HVM Properties.

Sincerely,

Firoz Bux
CEO, HVM Properties

### PARTNER DEVELOPERS

There are several major developers who are key players within the real estate industry of Dubai. D&B Properties has worked closely with a number of these developers to deliver exceptional projects, including Emaar who has undertaken major portfolios such as Arabian Ranches, Dubai Hills Estate, and of course, the Burj Khalifa.

































## ASSOCIATED PLATFORMS













**At HVM Properties,** our collaboration with top real estate listing platforms ensures seamless property listings, accurate information, and personalized experiences for our clients in Dubai. This partnership enhances transparency, simplifies property searches, and guarantees client satisfaction throughout their real estate journey.





#### SALES - SECONDARY MARKET

HVM Properties specializes in facilitating seamless transactions within Dubai's dynamic secondary real estate market, providing tailored solutions for buyers and sellers alike

#### **SALES - OFF PLAN MARKET**

WE excels in navigating Dubai's off-plan market, offering expertise and personalized strategies to meet the unique needs of investors and developers

#### **RENTALS**

We offers comprehensive rental services, connecting tenants with exceptional properties in Dubai's vibrant real estate market while providing landlords with expert guidance and support

#### FIND US

Explore Dubai's finest apartments for sale with HVM Properties, the premier real estate company

- Office 205, Building 4, Gold & Diamond Park, Sheikh Zayed Road
- info@hvm-properties.com
- +971 4 570 5254





#### WHY HVM?

#### **Mission Statement**

At **HVM Properties** our mission is to be more than just a brokerage. Guided by unwavering principles rooted in strong family values. With integrity, compassion, and a deep understanding of the significance of investment, we strive to exceed expectations in every transaction. Driven by a commitment to honesty and transparency, we aim to build trusting relationships with our clients, treating them as cherished members of our extended family. Our personalized approach ensures that each client receives the attention and care they deserve. At HVM Properties, we believe that every transaction is an opportunity to make a positive impact on our clients' lives. With this guiding principle at the forefront of everything we do, we are committed to helping you achieve your real estate goals and reach new horizons of success.





### THE HVM FAMILY: A LEGACY OF BUSINESS

SETH VALIBHAI HAJI MOHAMMED MATLIWALA

The HVM Groups journey in business began in India, with the humble beginnings of a cattle farm and dairy business. Haji Vali Matliwala, the patriarch of the family, built a successful business by providing dairy products to the local community in the year 1950. Haji Vali's son, Haji Ibrahim Matliwala, moved to the UK in the 1960s and started his own food retail business.

He was successful in this business, and it allowed him to save up enough money to start buying and selling properties. Ibrahim was a shrewd businessman, and he quickly developed a reputation for being able to find undervalued properties and turn them into profitable investments.

In the early 1980s, Ibrahim partnered with his brother, Haji Ayub Matliwala, to start a laundry for washing denim jeans. The company quickly became one of the most successful laundrees in the UK, and their property business has continued to grow and expand over the years.

Today, the Matliwala Bux family is one of the most respected business families in the UK. They have built a successful business that spans properties, fashion, oil & gas, and charity. Having ample experience and success in the property industry and real estate, **HVM PROPERTIES** was born.





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### **OUR VALUES**

- **HUMBLE:** We never forget that we owe everything to the efforts of each team member, our families, and our clients.
- **GRIT:** We persevere in our efforts no matter the obstacle with a high sense of urgency and always keep our team and clients top of mind.
- **INTEGRITY:** We promise to always do the right thing for our team, our business, and our clients, resulting in mutual success.
- **SERVANT LEADERSHIP:** We are passionate about giving back in the communities we serve.
- **ACCOUNTABLE:** We operate with a high level of accountability, taking full ownership in delivering on our commitment to excellence.
- **INNOVATIVE:** We pursue excellence by pushing each other to be better every day and seeing possibilities instead of limitations.
- **SOLUTION-BASED:** We are resourceful, always seeking to discover a solution and providing options for any concerns that arise.

# **OUR PAST EVENTS**





















## LAUREN CANNING

REAL ESTATE SALES AGENT



A Certified Real Estate Broker in Dubai. Lauren worked tirelessly to achieve success. With her passion for the industry and strong work ethic, she has already become a top sales agent mainly in the Madinat Jumeirah Living area, selling many properties and has made long lasting relationships with her clients. You can trust in her experience, abilities, and professionalism to help you find your perfect property. Whether you are looking to buy your skills and expertise to guide you through the process.





#### MATHEWS BAKER

SALES MANAGER



Sales Manager and Recruitment Specialist with a bespoke approach to successfully hire, build and manage teams within the real estate industry.





# SHEREEN REAL ESTATE SALES AGENT

With over a decade of experience, Shereen specializes in advising clients on strategic real estate investments to maximize profitability and foster long-term growth. She excels in identifying opportunities, navigating diverse markets, and guiding successful acquisitions and portfolio expansions. Shereen's expertise includes market analysis, strategic planning, negotiation, and cross-cultural communication. She has a proven track record of enhancing performance and a strong network of real estate agents, particularly in Turkey. Her international experience spans Egypt, Turkey, and Dubai, enabling her to manage complex transactions effectively.





# **ALLA**REAL ESTATE SALES AGENT

Living in Dubai since 2003, Alla has developed extensive knowledge of the local real estate market, becoming a specialist in the field in 2019. She has successfully worked with international clients from diverse cultures and religions, consistently excelling in meeting their unique needs.





# ORRIEENE REAL ESTATE SALES AGENT



With extensive expertise and a profound understanding of Dubai's unique property landscape, Orrianne Laughton is dedicated to helping clients navigate the vibrant real estate market with ease and confidence. Specializing in the Marina and JLT area, she offers comprehensive services tailored to meet diverse needs, whether clients are looking to buy, sell, or invest.





#### HARLEM ROLLINS

REAL ESTATE SALES AGENT



With extensive experience in sales, I am dedicated to understanding and exceeding customer expectations. My deep industry knowledge and genuine passion for client satisfaction drive my ability to build strong relationships and deliver tailored solutions



# HVM PROPERTIES REAL ESTATE COMPANY

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